

**CITY OF NEWTON, MASSACHUSETTS  
PURCHASING DEPARTMENT  
COMPARISON OF BIDS**

**INVITATION FOR BID#12-53  
HVAC Control & Energy Management**

**Bid Opening: March 29, 2012 - 9:30 AM**  
**Public Buildings / Josh Morse**

		<i>Incumbent July 1, 2011 - June 30, 2012</i>	
<b>Bidders</b>	<b>Enterprise Equipment Co., Inc.</b>	<i>J.C. Cannistraro</i>	<i>Associated Mechanical Service</i>
<b>Regular Preventative Maintenance Service, Per Specifications</b>			
<b>Preventative Maintenance Total</b>	<b>\$148,000.00</b>	<i>\$72.68</i>	<i>\$88.50</i>
<b>Non Routine Maintenance &amp; Repair</b>		<i>\$545,100.00</i>	<i>\$663,750.00</i>
<b>Standard Rate</b>	<b>\$133.00</b>		
<b>1000</b>	<b>\$133,000.00</b>	<i>\$114.00</i>	<i>\$132.75</i>
<b>Premium Rate</b>	<b>\$170.00</b>	<i>\$22,800.00</i>	<i>\$26,550.00</i>
<b>120</b>	<b>\$20,400.00</b>	<i>\$165,000.00</i>	<i>\$165,000.00</i>
<b>Parts Allowance</b>		<i>\$130,176.00</i>	<i>\$105,280.00</i>
<b>Lump Sum</b>	<b>\$50,000.00</b>		
<b>Bid Total</b>	<b>\$351,400.00</b>	<i>\$863,076.00</i>	<i>\$960,580.00</i>
		<i>Items &amp; Description may vary from previous bid</i>	

Award Recommended To:

Chief Procurement Officer

Date

Department Head

Date

Mayor or his designee

Date

**NOTES REGARDING SUBMITTED BIDS**